Revenue Calendar - Managing "Orphan" days

Description Benefits

How can you see Orphan days in the Planning calendar?

How do I manage Orphan Days?

Different use cases

Description

Orphan days are free gaps in the calendar caused by occupation rules that are longer than the period of the gap.

E.g. your occupation rule for an accommodation is 4 days but you find a 2 day gap in the calendar which is not bookable unless you change the occupation rule.

You can now manage these gaps in a quick and easy way with the Orphan days functionality:



Benefits

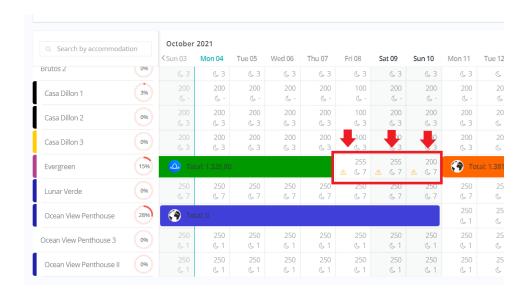
Since your occupancy rule prevents bookings of shorter periods, the Revenue calendar helps you to easily identify these gaps and adapt the occupancy rule so that the accommodation appears available in search engines. Maximise your occupancy rate!

This functionality allows you to easily fill calendars as much as possible, which in turn increases occupancy rate and overall business performance.

How can you see Orphan days in the Planning calendar?

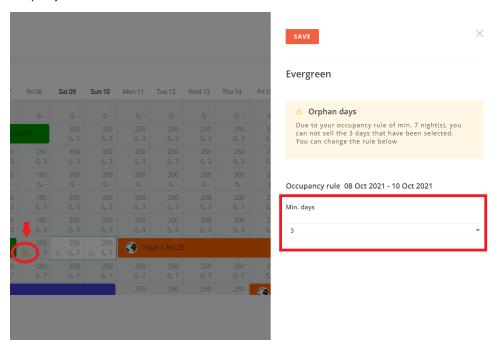
Orphan days are indicated in the Revenue calendar by a 1 yellow triangle.





How do I manage Orphan Days?

By clicking on the **yellow triangle** on an orphan day, a window opens on the right so that you can adjust the occupancy rule to allow bookings for a gap which could not be booked under the usual occupancy rule:



Please note important differences between the orhphan days configuration panel and the regular one:

- If you click the yellow triangle alert in a cell, all orphan days in that available gap will be selected (three days in the example above) and the orphan days configuration panel will appear
- If you click on the cell outside the yellow triangle, only that day will be selected and the regular configuration panel will appear.
- The Orphan days configuration panel only has the ability to adjust the occupation rules for the selected period.
- The regular configuration panel has more options (change rates, ADR, history of changes, etc)
- If some accommodations share occupation rules the regular configuration panel will change the
 rules for ALL accommodations that share that rule. However if we use the orphan days
 configuration panel, it will create a new rule just for the accommodation in question.
 - 1 Attention! This works differently if there is a shared gallery (see below)

Different use cases

This functionality has two use cases:

CASE 1:

The accommodation **DOES NOT share a photo gallery**

If the accommodation does not share the occupancy rule with any other accommodation, this gap will only be updated for the accommodation and the period in question.

If the property DOES share the occupancy rule with other accommodations, a new separate rule will be created only for the accommodation in question.

It will not impact the rest of the accommodations that are assigned to the shared occupancy rule.

As mentioned earlier, Orphans Day functionality, is only intended to fill that gap so that a new rule is created and thus avoid impacting all other accommodations.

Additional Info:

The name of this new rule is formed by: Name of accommodation (Name of the base occupation rule)

With the creation of the new rule, all the periods are imported as they are already in the previous rule (past and future) and we simply update the gap in question.

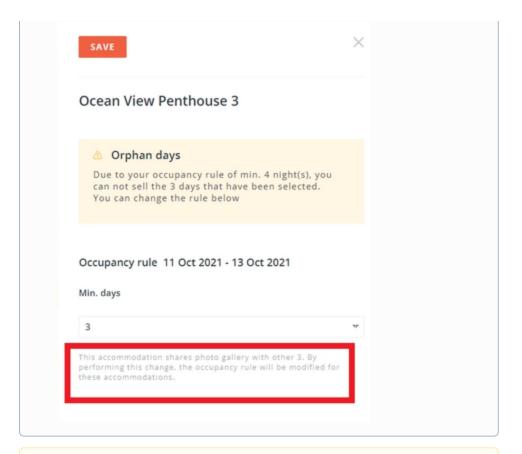
CASE 2:

The accommodation **DOES share a photo gallery**

Shared gallery accommodations for Channel Manager/Pro connectivity reasons are considered a group (multi-unit) and share the same occupancy rule, so orphan day functionality works as follows:

⚠ The occupancy rule is changed for all accommodations that share that rule ⚠ (same approach as rate change for 'normal' configuration panel and occupancy rule)

Through informative messages, the user is notified at all times what is going to happen when making changes through this new functionality.



Personalised occupancy rules in ChannelPRO

Important to note that any changes made in the Revenue calendar to occupancy rules will apply ONLY to occupancy rules within VRMS. If you have custom per-portal occupancy rules in ChannelPRO, these changes will not take effect, you will need to **manually update** those rules if applicable.

How do I activate the Revenue Calendar?

If you still do not see it in your account and would like to have this new feature in your Avantio VRMS, please do not hesitate to contact your Account Manager in our Partner Success department directly by email: ps@avantio.com